we +

Powered by
Alan Allman Associates

Driving the Future, Beyond Boundaries.

01 WHO WE ARE

Origins of we+ Benelux : unified expertise

we+ Benelux is the result of three pioneers joining forces to drive innovation and deliver digital excellence.

United as we+, a trusted brand delivering holistic digital solutions.

DIGITALUM
e-commerce & cx game changers

CX & e-commerce platorms

+

JIDOKA.
face the future

Project Delivery & Cloud

+

CONTINUUM

Application Development

=

we+
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Providing peace of mind to businesses worldwide.

we+

Powered by
Alan Allman Associates

BENELUX

+ 200 experts

+ 40 clients

+ € 26 Mio revenue

+ 7 locations

FRANCE

+ 330 experts

+ 150 clients

+ € 32 Mio revenue

+ 15 locations

ASIA

+ 170 experts

+ 50 clients

+ $ 23 Mio revenue

+ 7 locations

4

Portfolio

- 🖥 Application Development
- 👥 Project & Platform Delivery
- 🌐 CX & e-commerce
- 🧭 Training & Support

- 👤 On-shore & near-shore
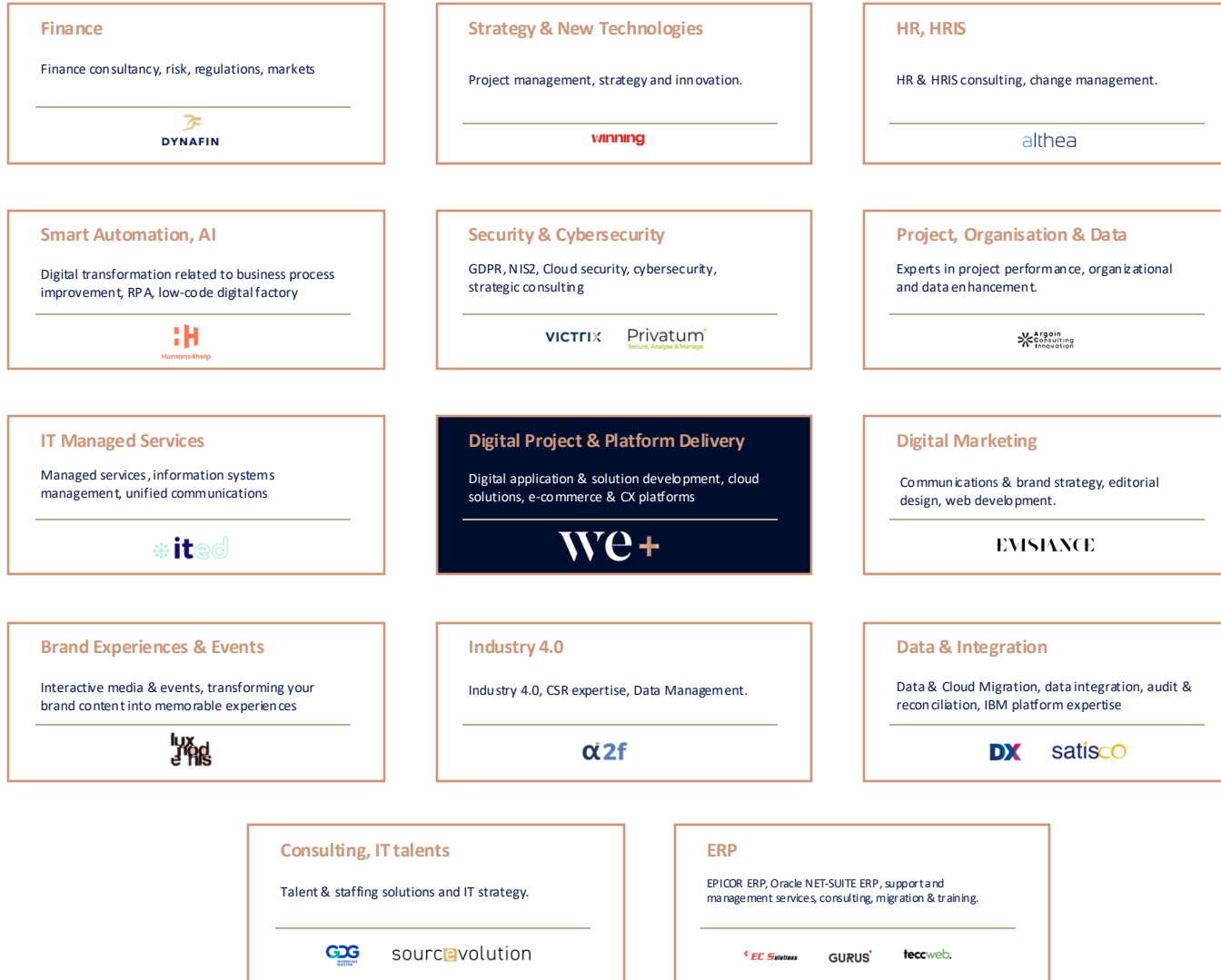- 💡 Data & Innovation
- ☁ Cloud architecture

Our + approach

+ Improving your TCO & TTM
+ Delivering 1st-time-right

+ Ensuring your self-reliance
+ Sharing risk & reward

we +

02 A COMPANY POWERED BY ALAN ALLMAN ASSOCIATES

Alan Allman Associates Ecosystem

we+

Finance

Finance consultancy, risk, regulations, markets

DYNAFIN

Strategy & New Technologies

Project management, strategy and innovation.

winning

HR, HRIS

HR & HRIS consulting, change management.

althea

Smart Automation, AI

Digital transformation related to business process improvement, RPA, low-code digital factory

Humans4help

Security & Cybersecurity

GDPR, NIS2, Cloud security, cybersecurity, strategic consulting

VICTRIX   Privatum
Secure, Analyse & Manage

Project, Organisation & Data

Experts in project performance, organizational and data enhancement.

Argain
Consulting
Innovation

IT Managed Services

Managed services, information systems management, unified communications

ited

Digital Project & Platform Delivery

Digital application & solution development, cloud solutions, e-commerce & CX platforms

we+

Digital Marketing

Communications & brand strategy, editorial design, web development.

EMSIANCE

Brand Experiences & Events

Interactive media & events, transforming your brand content into memorable experiences

lux
mod
e his

Industry 4.0

Industry 4.0, CSR expertise, Data Management.

α2f

Data & Integration

Data & Cloud Migration, data integration, audit & reconciliation, IBM platform expertise

DX   satisco

Consulting, IT talents

Talent & staffing solutions and IT strategy.

GDG   sourcevolution

ERP

EPICOR ERP, Oracle NET-SUITE ERP, support and management services, consulting, migration & training.

EC Solutions   GURUS   teccweb.

ALAN ALLMAN ASSOCIATES

19 brands

3838 experts

366 M USD in 2023

Ecosystem of consulting firms specialised in digital transformation

4 areas of expertise:
- IT
- Management & Strategy
- Digital Marketing
- Industrial Transformation

3 Continents
North America, Europe, Asia

CERTIFICATIONS

ALAN ALLMAN ASSOCIATES

HAPPY AT WORK

Happy index AtWork

2016	10th	2021	2nd
2017	9th	2022	1st
2018	4th	2023	1st
2019	3rd		

TRAINING

Alan Allman Associates Academy

52 813 training hours

85,15 % Certification courses

In partnership **EDX**

Berkeley UNIVERSITY OF CALIFORNIA

HARVARD UNIVERSITY

SORBONNE UNIVERSITÉ

MIT Massachusetts Institute of Technology

CSR

BRONZE 2023 ecovadis Sustainability Rating

Bronze for CSR performance

GLOBAL COMPACT

UN GLOBAL COMPACT

- International, voluntary initiative
- Integration of 10 key principles into strategy and operations
- Commitment to continuous improvement

ISO 9001   ISO 27001

ISO 9001

ISO 27001 Certified

03 VALUE PROPOSITION & EXPERTISE

OUR CORE VALUES

INNOVATION

We prioritize clients' needs by assessing the value of new technologies, ensuring we recommend only the most relevant solutions rather than following trends.

INTEGRITY

We deliver what we promise, while maintaining an open communication providing honest, expert insights and proven value.

AGILITY

With expertise across sectors, we understand each client's needs, allowing tailored approaches & effective solutions delivery.

EXCELLENCE

We deliver what clients seek and competitors promise, backed by our track record of successful projects and happy clients.

HUMAN CENTRICITY

People are at the heart of everything we do – consultants and clients alike.

OUR OFFER

APPLICATION DEVELOPMENT

Front-end, back-end, architecture

CUSTOMER EXPERIENCE & COMMERCE

Niche expertise with different commerce platforms

PROJECT & PLATFORM DELIVERY

Delivering IT solutions efficiently and effectively

INFRASTRUCTURE & CLOUD

Consultancy and managed service contracts

DATA & INNOVATION

Data processing & managing and process optimization

STRATEGY & ADVICE + CONSULTING + MANAGED SERVICES + E2E PROJECT DELIVERY + TRAINING & SUPPORT

ON-SHORE AND NEAR-SHORE

APPLICATION DEVELOPMENT

+ **Architecture**
Robust, scalable architectures for high-performing applications.

+ **Solution design & integration**
Tailored solutions with seamless system integration.

+ **Software development (back-end + front-end)**
Comprehensive solutions using Java, Python, .NET, and more.

+ **Staffing + project delivery**
Skilled professionals ensuring timely and on-budget project delivery.

+ **Onshore + Nearshore**
Flexible delivery models for cost-effective project execution.

Customer Experience / UX / UI

+ **Audit**
Comprehensive CX/UX/UI audits to efficiently identify improvement areas.

+ **Functional & technical design**
Creating visually appealing, functional designs for seamless user experiences.

+ **User / customer journeys**
Mapping and optimizing user journeys to enhance satisfaction and ROI.

+ **CX & e-commerce platform**
Tailored CX platform solutions for seamless integration and performance.

+ **Governance & upgrades**
Ongoing governance and regular upgrades to ensure best practices.

+ **Support**
Dedicated support to resolve issues quickly and efficiently.

+ **Training & coaching**
Empowering your team through hands-on training and coaching.

PROJECT MANAGEMENT

+ **Functional analysis**
In-depth analysis to align project requirements with business objectives.

+ **Business analysis**
Identifying opportunities, risks, and strategies to ensure project success.

+ **Project assistance**
Expert support for planning, scheduling, and resource allocation.

+ **Full end-2-end project delivery in combination with our development services**
Comprehensive management from inception to completion, integrated with our development services.

+ **Audits**
Rigorous project audits to maintain quality, compliance, and adherence to best practices.

CLOUD / INFRA

+ Cloud delivery services

Seamless deployment, management, and scaling of cloud infrastructure across AWS, Google Cloud, and Microsoft Azure.

+ Cloud development

Building scalable and secure cloud-based applications tailored to your business needs.
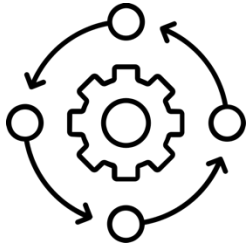
+ Managed services

Comprehensive monitoring, maintenance, and optimization of cloud environments to ensure efficiency and security.

+ Cyber security solutions

Advanced threat detection, security audits, and compliance management to protect your cloud infrastructure.

DATA & INNOVATION

+ **Data engineering / consulting**
Expert services in designing, building, and maintaining scalable data architectures to unlock the full potential of your data.

+ **Innovative solutions & extensions**
Cutting-edge solutions like AI-powered translation platforms for CMS/PIM and custom data connectors (e.g., SAP Commerce Cloud - Inriver PIM) to enhance your digital capabilities.

inriver

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04 TRUSTED BY BRANDS

Customer references

we+

| APPLICATION DEVELOPMENT | CX / UX / UI & E-COMMERCE | PROJECT DELIVERY | INFRA/CLOUD | DATA & INNOVATION |

Customer feedback & Net Promoter Score

we +

"The **delivered service and quality is superb!**"

"You **finds solutions fit for purpose**."

"You **are very knowledgeable and the flexibility is great**, always ready to help - Cool!!"

"Expertise, **clear communication and commitment**."

"**Proactive** / always ready to help / solution oriented / **nice people**."

"**Flexibility, customer centric**,

finding solutions for any new challenges, great technical expertise."

"**Pragmatic, professional & high quality.**"

"Always **solution-oriented**."

"**Quality and seniority** of team."

"**Smooth cooperation and result-driven**."

"I like the **spirit** of you guys. Fresh with a **go-go attitude**."

"Always receive great support

by your team. Team **thinks customer-oriented, both technical & UX-wise**."

"**All people of your organisation are above the benchmark**. Nice to cooperate with such a team."

"You deliver **consultants with high level of expertise**, great to work with as one team and perfectly capable of tackling issues individually as well."

+73
NPS

06 LET'S MEET!
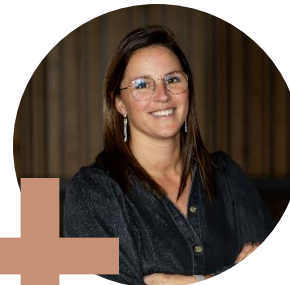
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