## Transmit Security Move Fast. Be Secure. Never Compromise

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# We imagine a world where companies are not forced to compromise between Security and exceptional Customer Experience

Mickey Boodaei - CEO and Co-Founder, Transmit Security





## **Introducing Transmit Security**

2016

By Serial Entrepreneurs

Mickey Boodaei and Rakesh Loonkar

300+



**Employees Worldwide** 

HEADQUARTERED

in Tel Aviv
& Boston



## Industry Leadership



- FIDO Alliance Member
- Top 10 Most Innovative Security Companies of 2022 - Fast Company
- Only Identity "Market Leader" Across 3
   KuppingerCole Leadership reports
- Cool Vendor Gartner 2020
- Winner Deloitte Fast 500





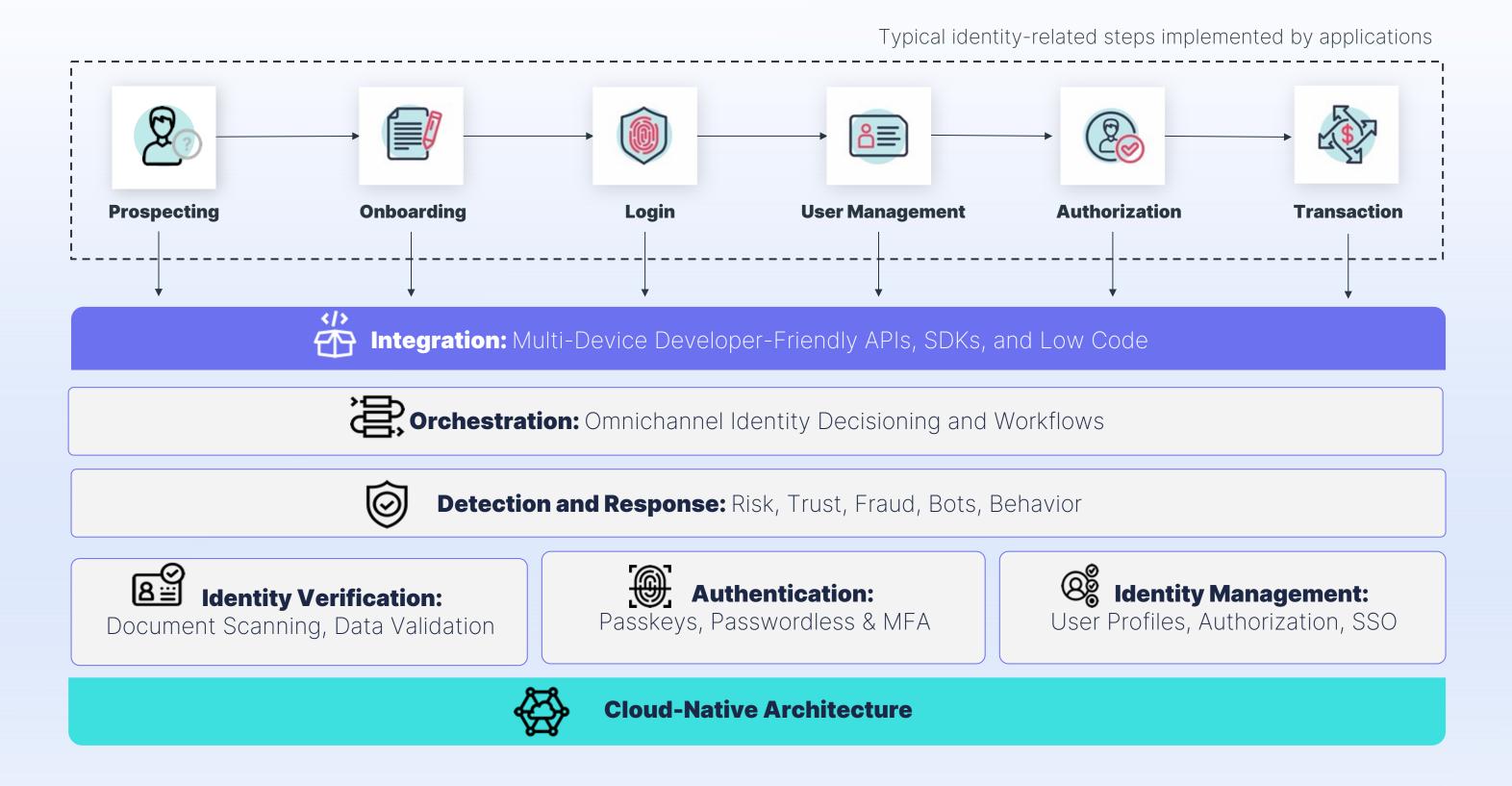








## **Transmit Security Platform**



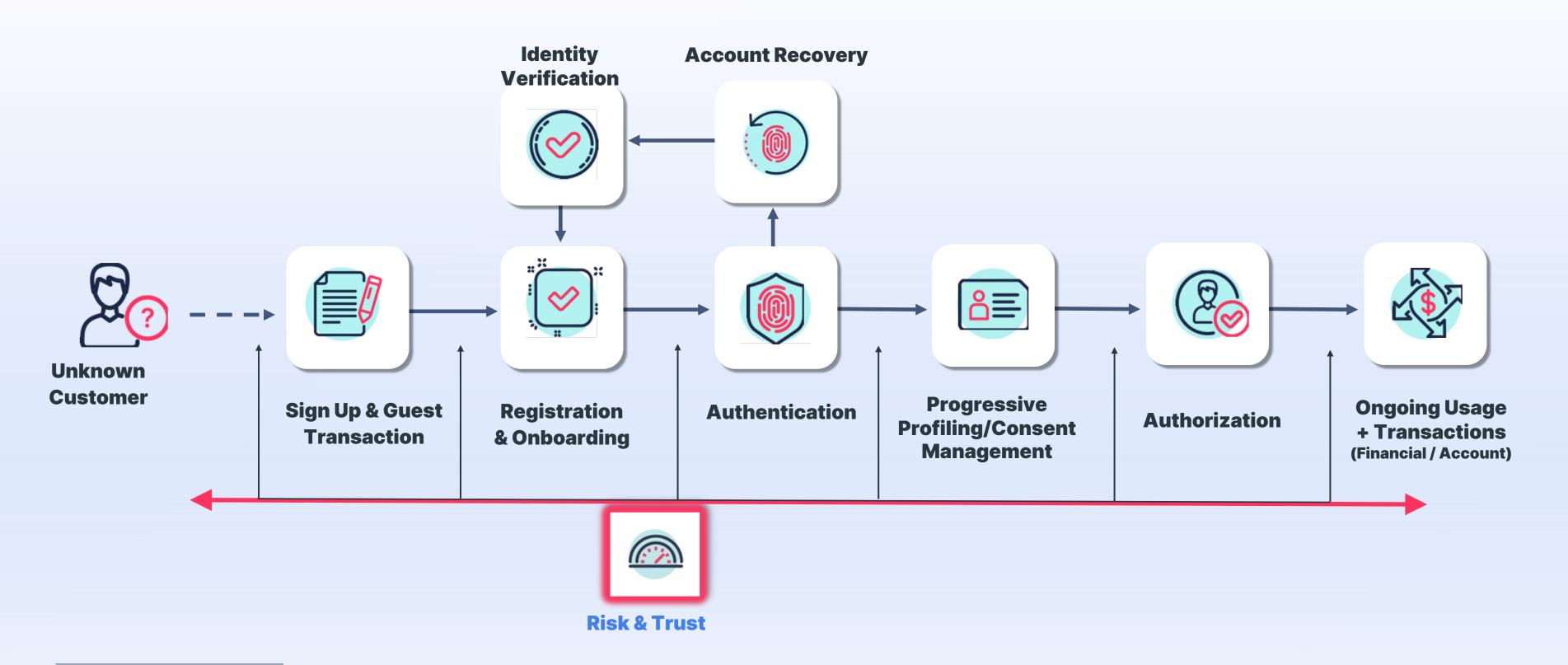


## End to End Frauds Architecture

Welcome your credible users, keep the bad people out



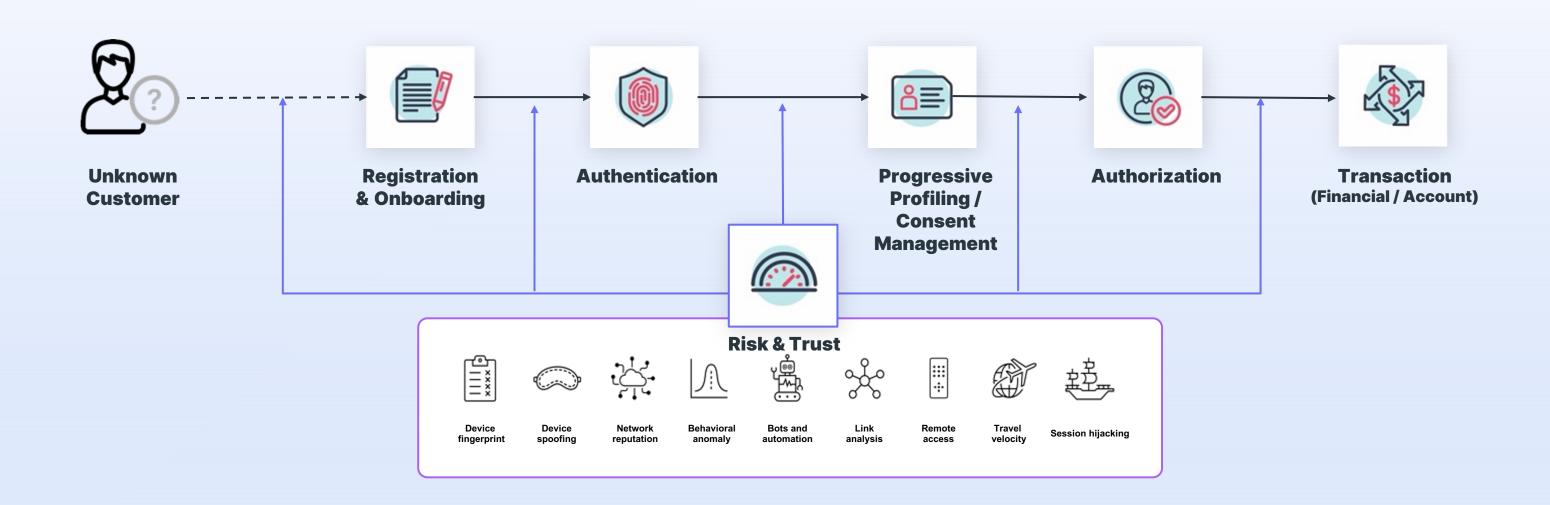
## Customer Journey on channels





## **Continuous Risk and Trust Assessment**

Detect early, keep detecting



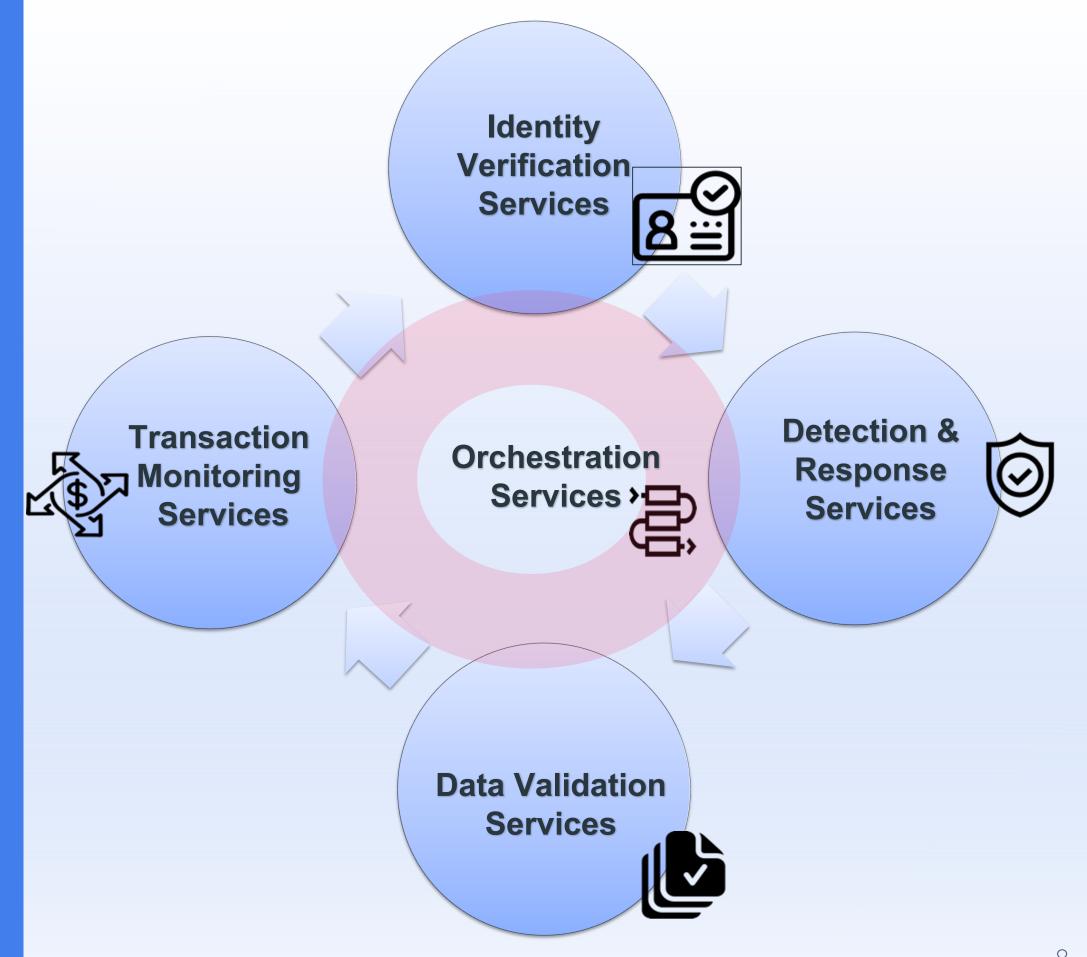
Provide an immediate recommendation, at real time, at every risk moment

Base on recent threats, patterns, and rich context - device, network, behavior, account changes, ...



# Frauds Prevention & Detection

**End to End** 





## **Identity Verification**

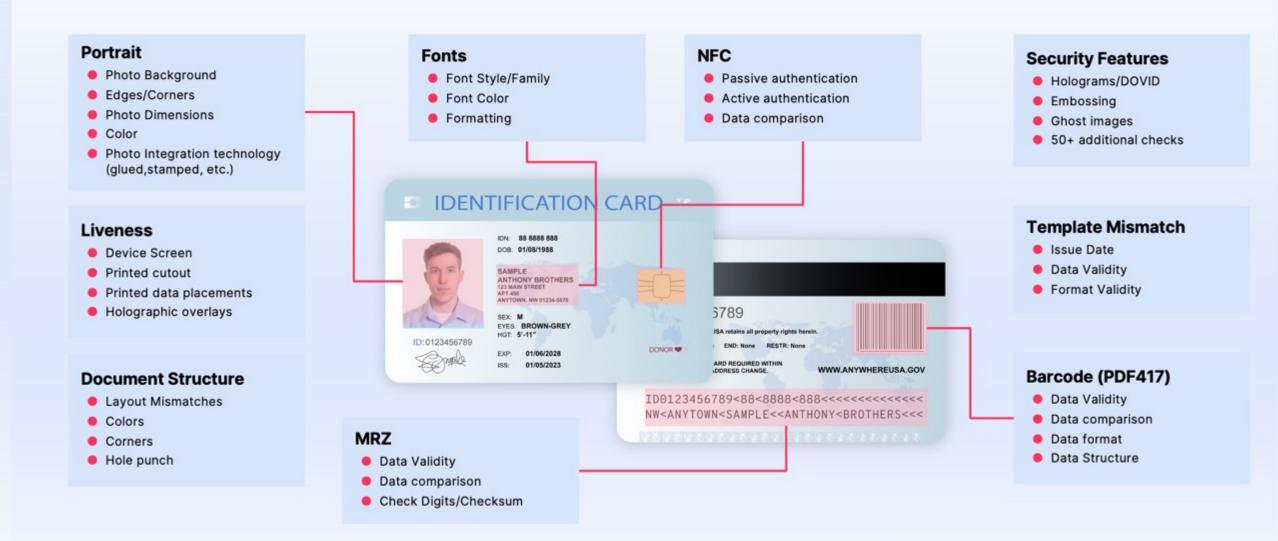
#### Document Verification

- highly accurate verification for many types of documents through powerful OCR tool
- document verification for non-tampering
- Continuous context risk
  assestment during onboarding's
  phases to prevent risks



#### **Uncompromising Accuracy in ID Verification**

Hundreds of checks on the document within only a few seconds





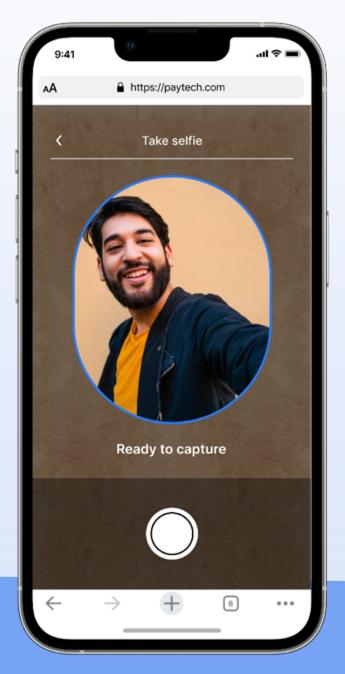
## **ID Verification Process**



Document's Front



Document's Back



Liveness + Face match



100+ risk detection mechanisms continuously running in the background

## **Identity Verification: Expected Business Outcomes**



Reduction of false positives and false negatives by

90%



Reduce new account operational costs by

80%



Comply with



Regulations



Reduce identity takeover losses by

80% or more



Reduce account opening dropout rates by

50% or more



Reduction in

## complexity and costs

from vendor consolidation



## **Detection & Response**

- Advanced telemetry with over 100 controls RELATED:
  - Context
  - Device
  - network, bot detection behavior, 360-degree authentication methods during all stages of customer journey
- Continuous 360-degree view and analysis at all stages of the customer's journey
- Native integration with Identity Verification
- Fast and Flexible multi-method integration adaptable to any onboarding flow





## Telemetry Types (examples from hundreds)

Telemetry streams from each interaction are correlated and analyzed in real time while adding key signals to the user's profile



#### Device

- Browser language, cookies, plugins
- OS settings, patches, drivers
- Model, Carrier
- GPU, CPU, codecs
- App & File Inventory



#### Global Intelligence

- Device reputation
- IP reputation
- Data center reputation



#### New device registered

Linked financial accounts

Password change/reset



#### Behavioral Biometrics

- Mousing patterns, velocity
- Touchscreen patterns
- Keystroke dynamics
- Movement consistency
- Input method



#### App Activity

UI click locations

Account Changes

Address/Contact

2FA setting

- Page sequences
- Action patterns
- Usage times
- Transaction actions



#### Bot Activity

- Credential stuffing
- Automation frameworks detection
- High velocity rates (IP, device, ....)
- Text Input behavior
- Mouse/Touch movements



#### Network

- IP / IP Location
- User agent
- Data center
- Proxies
- VPN



#### Authentication

- For initial logins, 2FA, step-ups
- Authenticator method, tool
- Pass/fail/abandon
- Velocity



#### User Profiling

- Account changes
- Trusted devices
- Common locations, ASNs, time zones
- Impossible travel
- Behavioral analytics
- Credentials Input methods & Keystrokes dynamics

Telemetry types are selected by threat research and data science teams based on proven ability to accurately detect risk and trust signals across a wide range of legitimate and fraudulent user scenarios

## Detection & Response: Business Outcomes (Example)



Reduce false positives and false negatives by

90%



Reduce new account operational costs by

80%



Reduce bots and automated attacks by

98%



Improve device fingerprinting accuracy to

99.7% or better



Reduce friction, MFA and CAPTCHA challenges by

80% or more



Reduce

complexity and costs

from vendor consolidation



## Orchestration

Fraud orchestration refers to the process of coordinating various tools, technologies, and resources to detect, investigate, and respond to fraudulent activities effectively.

The primary goals of fraud orchestration are to enhance an organization's ability to:

- prevent, detect, and mitigate fraudulent activities cross any business process
- minimizing operational costs and reducing risks
- **Early Detection**: Identify fraudulent activities as early as possible to minimize financial losses and reputational damage. This involves setting up real-time monitoring and alerting systems.
- > Real-Time Responses: Enable real-time decision-making and responses to detected fraud, such as blocking transactions, freezing accounts, or initiating further investigation.
- > Continuous Improvement: Use data analytics and machine learning to continuously improve fraud detection models and strategies based on evolving fraud patterns.
- > Single Point of control cross any business process (Onboarding Detection- Changes)
- Cross-Channel and Cross-Product Visibility: Gain a comprehensive view of fraud activities across different channels (e.g., online, mobile, in-person) and various products or services offered by the organization.
- Easy integration with multiple detection services part or not part of Transmit porfolio





## RIGHT Orchestration Architecture on Frauds strategy enables:

- ✓ 360° reuse of services in every step of Detection & Prevention activities
- ✓ Makes detection faster, efficient and effective
- ✓ Reduce costs to implement and evolve detections mechanisms and mitigation solutions
- ✓ Data Validation Easy interfacing and use of Data Providers (third-party systems) in order to validate personal informtions



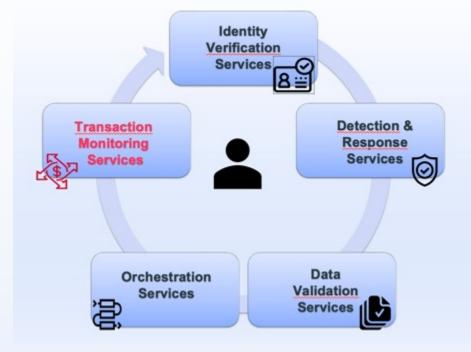
## **Transaction Montoring**

#### **Detection types**

- Velocity checks of payee device
- Velocity checks of payer device
- Velocity checks of payer network
- Anomalous volume traffic based on payee and payer profiles
- Anomalous amount based on payee and payer profiles
- ...



- Payer
  - Name /Branch ID / Account number
- Payee
  - Name / Bank ID / Branch ID
  - Account number / Transaction reasonTransaction date
- Amount
- Currency





## **Transaction Montoring**

#### **Social engineering fraud detection – Intelligent Chatbot**

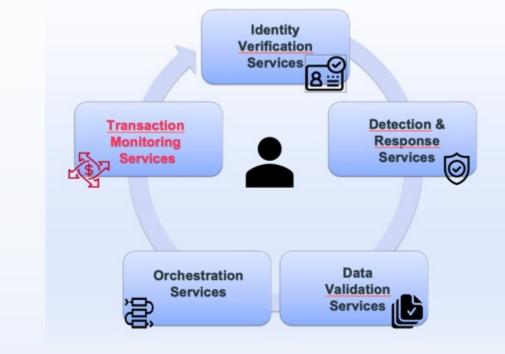
- The platform also includes a Chatbot assistant able, where a potential fraud is intercepted due to behavior not in line with the customer's profile and the history of operations, to:
  - open a contextual communication channel with the customer
  - highlight potential risks
  - interact with the customer through questions and answers aimed at prevent frauds
- Thanks to this approach:
  - WE SUPPORT the customer better during the transaction phases
  - WE PREVENT attempted fraud in the most critical phases of the transaction
  - WE RECORD the interaction with the customer on the specific case in the event of a claim
  - WE GET an additional risk assessment through customer interaction

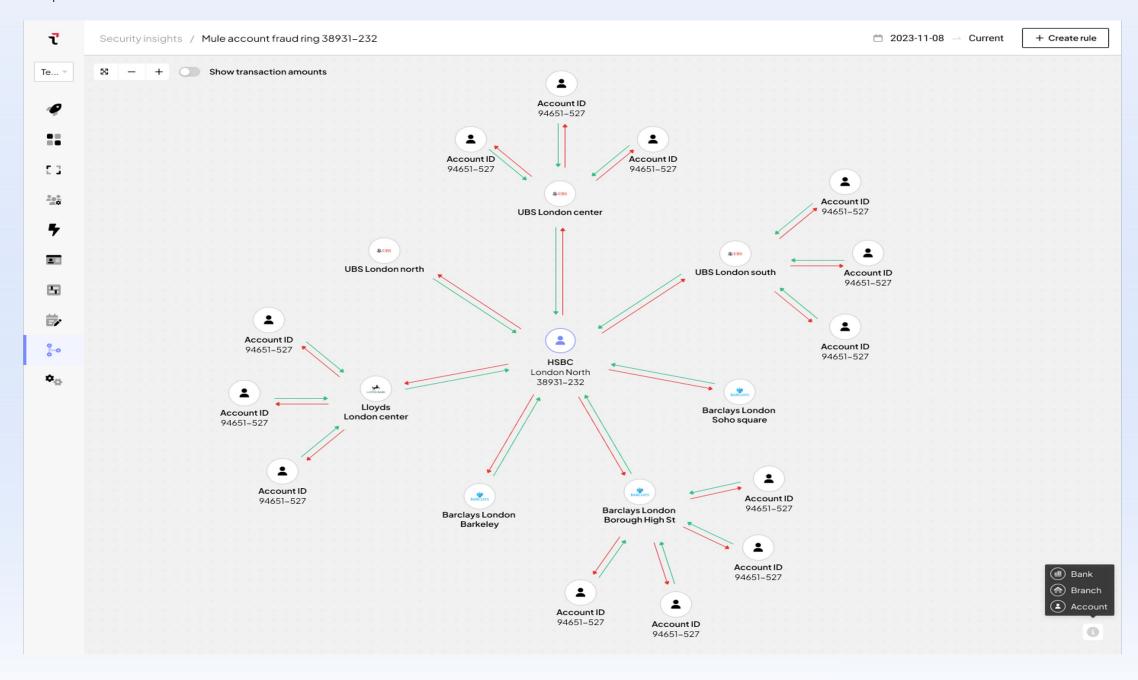


## **Transaction Montoring**

#### **Post-detection analysis**

- Link analysis between banks and accounts
- Offline risk evaluation of transactions and account to match with known fraud/money laundering/money mule patterns

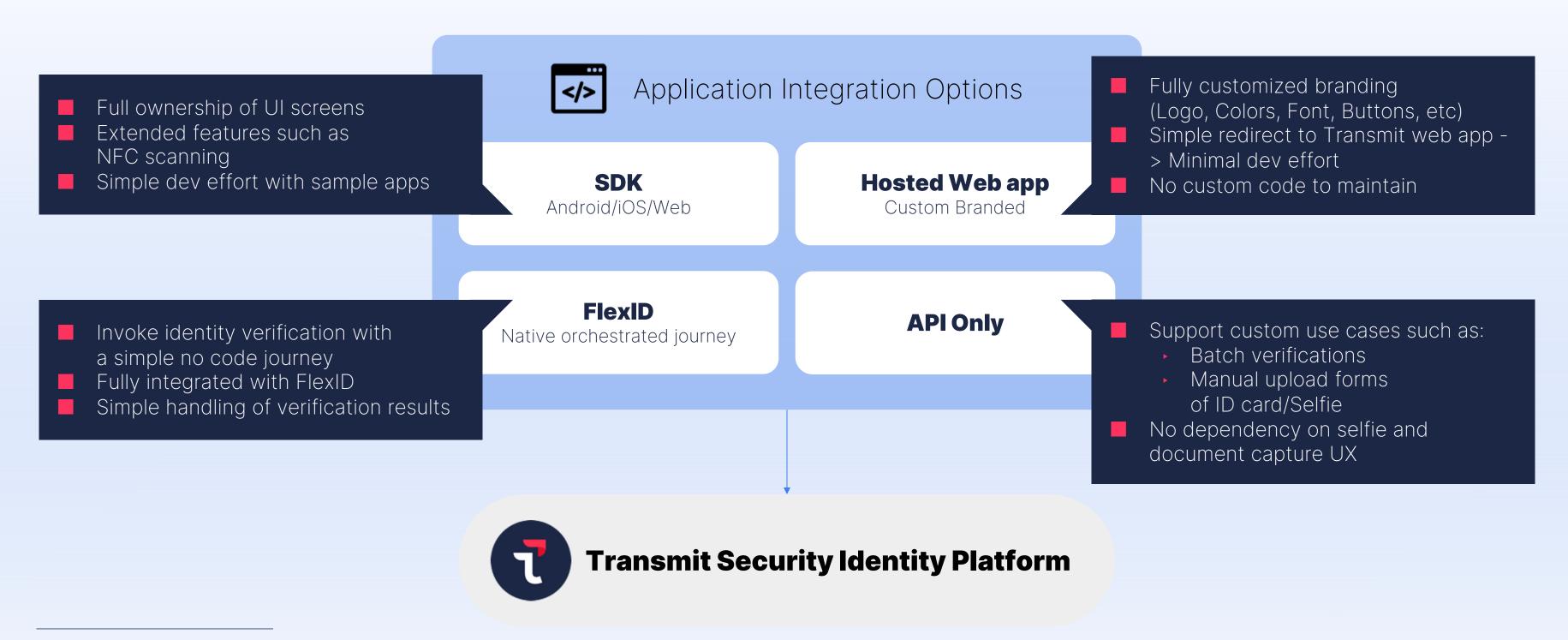






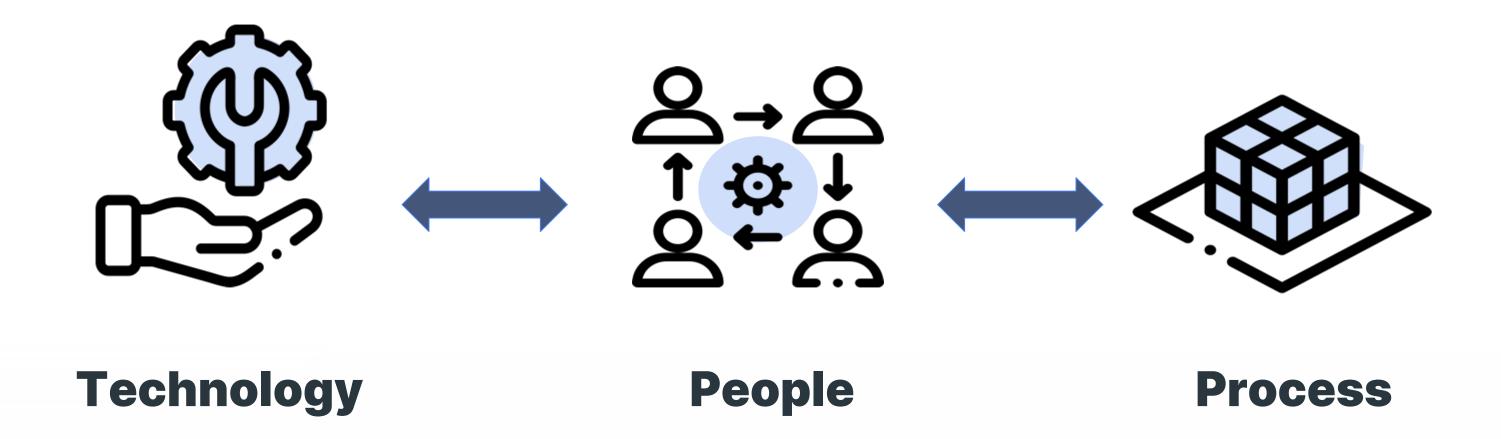
## Options for quick and efficient implementation

Quick time to value





## Transmit Fraud Approach and Vision



- Analyze the "As is" gaps with market counterparts (Customers and Partners), Identify challenges, inefficiencies and opportunities to create value.
- ➤ Define a mutual value plan to promote a multi-year evaluation program based on: value measurement, mutual challenges, common and measurable OBJECTIVES
- > collect new requirements and for the evolution of Transmit services



## In summary: Transmit's distinctive points



✓ Unique,
powerful,
versatile fraud
Orchestration
Engine able to
of manage
complex
correlations and
ready to reactin
"real time"



Detection
system (best in class) able to collect detailed risk information



Monitor system supported by an AI system capable of reacting to risks in a responsive manner (e.g. Intelligent Chatbot)



- Enterprise architecture:
  - easy to integrate and evolve
  - Base on standards
  - without technical constraints



## THANK YOU



