



**Architecture Has Never Been More Important**



Un-Trusted Zone

Trusted Zone

# So Hows That Working for us?

70% of Organizations only use 20% of the capabilities of their best of breed solution..

40% of the time the infrastructure was capable of stopping the attack.

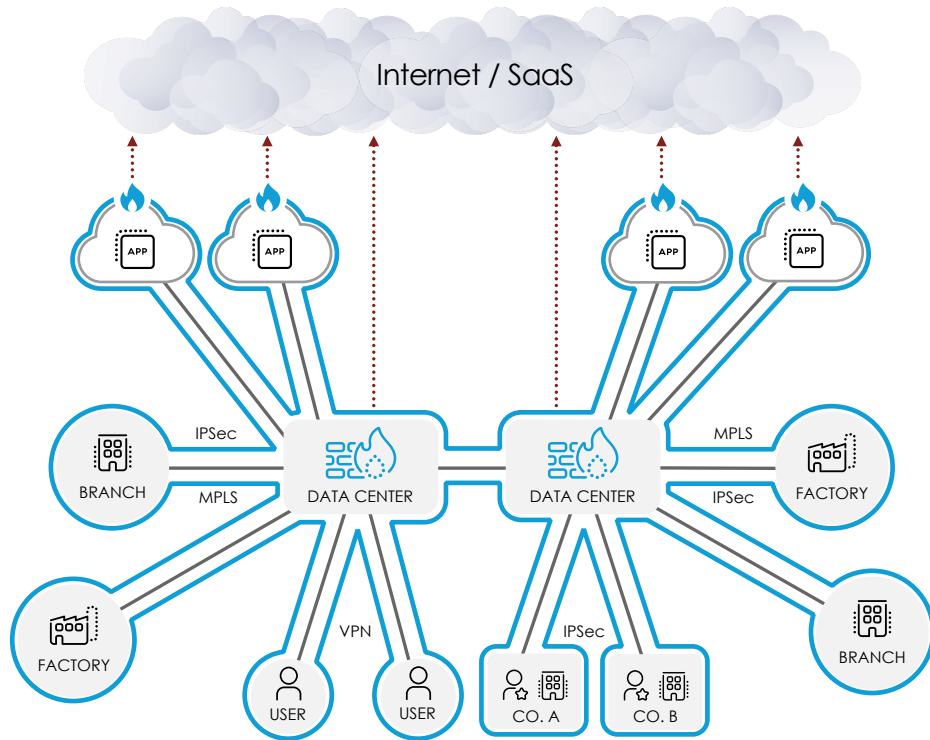
Source: Gartner - Security Edge - e14

# Two Opposing Architectures

## Network & Firewall-centric Architecture

Secures a trusted network, connecting one-to-many and expanding the attack surface.

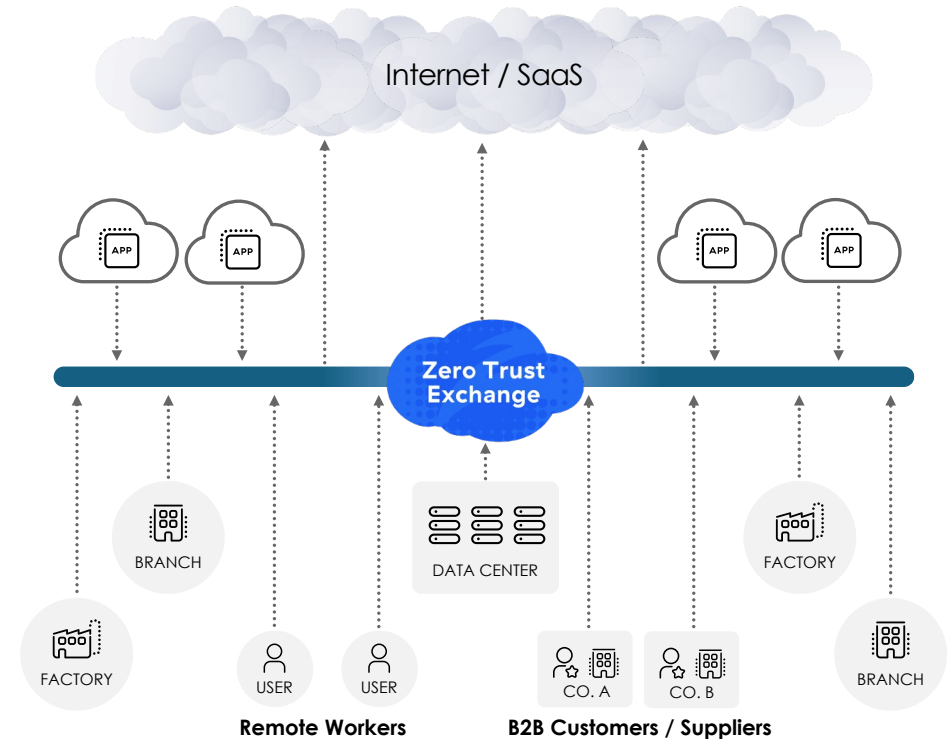
Rigid, Complex and a Security Risk  
Barrier to Transformation



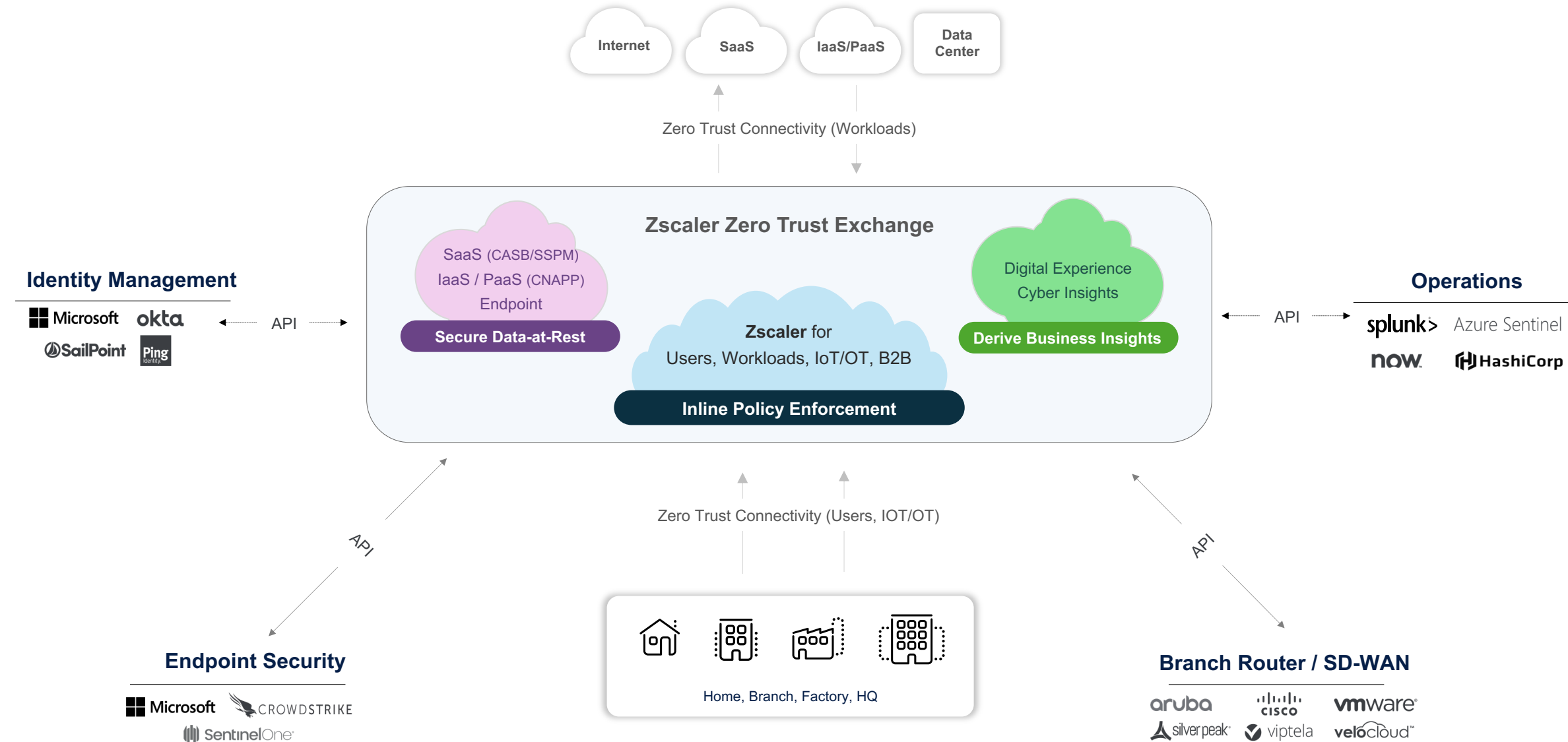
## Zero Trust Architecture

Uses, apps, and devices become islands in the cloud, securely connecting one-to-one through Zscaler.

Agile, Simple and Secure  
Enables Transformation



# Zero Trust is not a product





**‘Security is now a data problem, and it’s getting bigger’**